

● Capability Statement

Inspiring the Adoption of Change

ABOUT

Since 2006, Nexlevel Consulting has spearheaded successful system implementations, organizational change management, training, and communication initiatives across several sectors, including government, healthcare, manufacturing, and various other industries. We emphasize teamwork, with a **“One Team, One Mission”** philosophy with our clients to support them in moving from working in an “individual” silo to a collaborative environment aligned with your mission, culture, and goals. We do this by breaking down the walls of technology to connect your people, processes, and systems; for all three to have a voice and work together in your transformation.

CORE COMPETENCIES

Organizational Change Management

- Change Assessments
- Change Impacts
- Change Readiness
- Stakeholder Identification and Analysis
- Change Strategy and Plan
- Workforce Alignment
- Leadership Alignment
- Sustainment Planning
- Change Network Creation and Management
- Change Measurements and Metrics

Strategic Training Consulting (Development, Execution, Delivery)

- Needs Assessment and Analysis
- Training Strategy and Plan
- Training Evaluations
- Training Deployment
- Curriculum Development
- Role Mapping
- Learning Paths
- Instructional Design
- Instructor Led Training (ILT/WBT)
- Training Measurements and Metrics

Strategic Communication Consulting (Strategy, Development, Execution)

- Audience Identification and Analysis
- Communication Strategy
- Communication Measurements
- Communication Plan
- Branding Development
- Written Communications

Specialized Enterprise Resource Planning (ERP) Implementation

- Requirements & Process Analysis
- Requirements Management
- Business Analysis
- Post Go-Live Support

PAST PERFORMANCE

Organizational Change Management: Successfully transformed the way in which the company recruited candidates globally. As a result of our training and change management efforts, coupled with working very closely with the Project and Client Implementation Teams, more than 96% of the global standard recruiting processes defined were implemented and supported by the new technology along with the successful adoption. Within the first 4 weeks after launch, the client had a 40% increase in applicants for new job postings due to the efficiencies of the application process.

Training: Trained approximately 23,000 employees at more than 100 locations which allowed the county to retire eight outmoded systems. The County saved millions of dollars annually through centralizing supply chain data to reduce inventory expenses and increase the use of automation.

Communication: IT managers incorporated communication strategies presented during the project and experienced a 75% increase in adoption and engagement among project staff and those affected by the change.



COMPANY INFORMATION

- ❖ **Certified:** SBA 8(a), NMSDC, MWAA
- ❖ **UEI:** MN4ATHVAY383
- ❖ **CAGE Code:** 546J4
- ❖ **Offices:** District of Columbia, Maryland
- ❖ **Professional Certifications:** APMG International

CONTRACT VEHICLES

- ❖ SBA 8(a) Business Development Program

FEDERAL & AGENCY CUSTOMERS

- ❖ Department of Defense
- ❖ U.S. Coast Guard
- ❖ Department of Education
- ❖ U.S. Government Publishing Office
- ❖ Nuclear Regulatory Commission

STATE & LOCAL GOVERNMENT CUSTOMERS

- ❖ City of Philadelphia
- ❖ Cook County Government

HIGHER EDUCATION/K-12 CUSTOMERS

- ❖ Baltimore City Public Schools
- ❖ Charles County Public Schools
- ❖ University of Maine
- ❖ University of Chicago

PRIVATE SECTOR/CORPORATE CLIENTS

- ❖ Aptiv
- ❖ EQT
- ❖ Alcoa
- ❖ Marriott
- ❖ IBM

DIFFERENTIATORS

Industry Innovator: A pioneering firm that specializes in developing cutting-edge and sustainable frameworks for training, change management, and communication strategies for government agencies.

Leader: Our leadership team brings a combined 30 years of experience in system implementations, communication, training, and organizational change management, backed by a proven methodology.

Nimble and Agile: Allows us to be proactive and responsive to our clients' needs. Our team is highly motivated and dedicated to supporting your vision of achieving project success.

Collaborative: Our focus is to support our clients become more efficient by leveraging their competencies through collaboration, resulting in lasting organizational change.

NAICS

- 541511
- 541990
- 611420
- 541512
- 541611
- 611430
- 541513
- 541618

CONTACT

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